

# Monthly Executive Meeting

October 27, 2021 @ 7pm - Virtual Meeting Chair: Nadia Elmasry Weiss, Secretary: Cindy Holland

### 1. Attendance

Officers			C	Quorum: President or VP + 3 Officers + 50%	Directors
Nadia Elmasry Weiss	Y	Barry Keen	Ν	Nathan Woods	Υ
Chris Taylor	Y	Brad Shantz	Υ	Mike Heckendorn	Y
Josh Gruhl	Y	Cindy Holland	Y	Katie Hackert	Y
Directors					
Kevin Brown	N	Mark Trimble	Y	Aaron Hardy	Υ
Luke Baleshta	Y	Jenna Abate	Y	Donna Harrington	Υ
Mike Stiles	Y				
Staff					
Donna Harrington	Y				
Guest(s)					
Alex Martin	Υ	Kurt Wilkie			

## 2. Agenda

- Call to order
- Guest(s) have the floor
- Previous Minutes
- <u>Reports</u>
- Old Business
- New Business
- Adjourned

### 3. Appendices

A. Financial Statements

### 4. Call to Order

Start time - 7:02

## 5. Guest(s) have the floor

(Alex Martin)

-Nothing more to report

- Tourney looks straight forward
- Confirming a 5 Goal spread
- Kurt has almost all refs spots filled
- Allowance to be able to batch send emails to all the refs.

### 6. Previous Minutes

- Motion to approve the reports Mike Stiles
- 2<sup>nd-</sup> Brad Shantz

### 7. Reports

- Are there any items that need to discussed tonight for the reports submitted?
  - Items discussed have been posted below in new business.
- Motion to approve the reports
  - $\circ$  1<sup>st</sup> Nathan
  - $\circ$  2<sup>nd</sup> Josh

#### 7.1. President - Nadia Elmasry Weiss

• Nothing New to Report – just new business

### 7.3. Vice-President - Representative Teams - Nathan Woods

- All 10 'A' teams and 4 'AE' teams successfully completed the tryout process and rosters have been submitted
- 6 of the 10 'A' teams participating in Tournaments during the month of October. Congrats to the U12A team for winning the Garden City Tournament Oct 15-17
- Gamesheet cost will be \$85+HST per team, except U9 which will cost \$40+HST. Codes handed out to 'A' teams already. AE teams to receive codes before end of October
- Sportsheadz to be implemented before Nov 1. If we have a Covid incident and are contacted by public health we need to have our own records for tracing so we can contact those potentially impacted
- Nov 5-7 Woolwich Memorial Tournament has nine U13 teams, ten U15 teams and 6 U21 teams signed up. Tournament committee is busy pulling all tournament details together
- Additional/extra icetimes to be administered (weekly) by VP of Rep going forward; to a) help with visibility to the executive we have the right amount of ice purchased/being used and b) to ensure all teams are receiving a fair opportunity to speak for extra ice opportunities when they become available. Actual scheduling of additional/extra icetimes will remain the duty of the Scheduler

#### 7.4. Vice-President - Local League Teams - Chris Taylor

We have coaches selected for all LL teams, here is the status of each: **U11** 

-8 skaters and a new goalie

-hoping to pick up some U9 players (Mike H is looking into this)

#### U13

-2 teams with 16 players each (3 goalies total)

#### U15

-3 teams with 15/16 players each -only 2 goalies, so we're still trying to find a solution to that

#### U18

-4 teams with 12 skaters and 2 goalies on each team (potential 9th goalie registering)

#### Select

We have U13 and U15 Select tryouts starting Sunday Oct 24. Still looking for a U18 Select coach

#### **Centre Wellington**

Still waiting to get on a call with them (been trying since July) They disagree with 8 games/month with midget as we did 2 years ago. They expect 2-3 U11 teams, 3 U13 teams, 3-4 U15 teams and 4 U15 teams

So far unable to locate any convenors, this search needs to start earlier in the process.

I have booked a coaches meeting Oct 26 and will communicate that to coaches.

7.5. Vice-President - Coaching - Brad Shantz

- Nothing to report
- 7.6. Vice-President Player Development Josh Gruhl
  - Nothing to report
- 7.7. Vice-President U9 & Below Mike Heckendorn
  - Nothing to report
- 7.8. Coach Selection Committee Nathan Woods & Brad Shantz
  - Nothing to report

#### 7.9. Player Safety Committee - Luke Baleshta

Concussion Safety & Protocol Awareness Course is well underway There have been 41 families that have completed and submitted their certificates.

#### 7.10. Equipment Committee - Mark Trimble

• Nothing to report

#### 7.11. Photo Committee - N/A

• No committee this year

#### 7.12. Woolwich Weekend - N/A

• Nothing to report.

#### 7.13. Woolwich Cup - N/A

• Nothing to report.

#### 7.15. 4 on 4 - N/A

• Nothing to report.

- 7.16. Spiritwear Committee Aaron
  - Nothing to report
- 7.17. Constitution Committee Mike Stiles
  - Nothing to Report
- 7.18. Nomination Committee Cindy Holland
  - Nothing to Report
- 7.19. Sponsorship Committee Kevin Brown
  - Nothing to report
- 7.20. Fundraising Committee Aaron Hardy
  - Nothing to report
- 7.21. Communications Committee Mike Stiles
  - Nothing to Report
- 7.22. First Shift Committee Nadia Elmasry Weiss
  - No committee this year
- 7.23. Volunteer Committee N/A
  - No committee this year
- 7.24. Risk Management Cindy Holland
  - Nothing to Report
- 7.25. Goalie Development Committee Josh Gruhl
  - Nothing to Report

#### 7.26. Treasurer - Katie Hackert

• Financial statements supplied in <u>Appendix A - Financial Statements</u>

#### 7.27. Website - Donna Harrington

- No report
- 7.28. Office Donna Harrington
  - No report
- 7.29. Registrar Donna Harrington
  - No report

#### 7.30. Scheduler - Donna Harrington

- Tryout have been scheduled
- U9 and U11 pathway development sessions have been scheduled

#### 7.31. Secretary - Cindy Holland

• Nothing to report

#### 7.32. Finance Committee

• Nothing to report

#### 7.33. Player Safety - Luke Baleshta

• Nothing to report

### 8. Old Business

### 9. New Business

#### REGISTAR/SCHEULER

• The association itself for many years, has kind of fluctuated with have somebody who's kind of like office manager/registrar, and then having a position, that was a ice scheduler.

- This motion was basically to have an opportunity for Donna to discuss as she is the person that pulls the positions currently what that looks like time wise and such and then for us to kind of evaluate and have a discussion.
- What changes can we put in place to improve it?
- Donna do you mind in the sense of just giving an idea of what kind of the rolls and tail a little bit? Just so people have an understanding of what the expectations are and how many hours you would work and how often and everything?
- (DONNA) Usually you have a generally start at in the spring and you work for the summer to get all the qualifications and everything organized this year. It's been basically you got six weeks to do everything that you normally would get 4 months to do.
- (DONNA) They're in the same with the scheduling. It's basically because of all the tryouts and everything else being in the same month and everything's going basically well with my day job have been working 15 hours a day 7 days a week.
- Donna, the stuff that you're doing. How many people do you think on the executive know what you're doing?
- (Donna) Well, I mean, I think everyone could do parts of it. But there's a lot of stuff that gets answered differently. If you're a registered versus a person it would get the answer as a board member.
- Do you think that one individual should do one or is it actually it is a 2 position and like position?
- (Donna)At the beginning of the season because of all the changes and everything else. At two person would have been preferred. Once the season gets started. It could probably get moved back into one.
- (CINDY) If we were if you were to decide on which role would be better suited or which one you prefer. Is there one or the other?
- (Donna)Registrar. Only because with the scheduler, you have to have thicker skin.
- Would you say that people including the executive and members think that you should be available 24 hours a day? 7 days a week?
- I get I wake up in the morning with text and I go to bed. People text me at like them 30 night. Okay, so a lot of questions I asked her and do the answers to people.
- Myself, Mike Styles, Nathan, and Mike, Heckendorn, Brad and Chris Taylor did meet with Donna to kind of review what she was doing.
- Mike Styles was reviewing all of the emails and maybe some of you receives some kind of send a communication to more specifically. So, for example, if it was a development would have went to Josh.
- Then we the scheduling Hecky stepped up to assist with helping.
- Nathan had stepped up to assist Donna with the registrations and figuring out the Hockey Canada System.
- I was assisting with the time, keeping peace, trying to think of other things that we had suggested almost like a shadowing system. So we had a better understanding of what she was doing, which is really good for the executive to have a better idea and have other people know the answers to the questions if that person.

- (Nathan) We had high executive turnover. We've had our tournament committee by David quit, we had to do fall tryouts, and crammed a whole bunch of stuff in two weeks. Where is normally a month, but I'm not prepared to say that just waiting for things to slow down and assume it will get better. I still think there's an issue with timely responses and the quality of those responses not only to like our members but also within our own executive.
- (Nathan) Do we also know if everyone has paid their registration and rep fees?
- (Brad) I'd like to have a backup plan God forbit anything happens or goes wrong we need to have people in place and covering. So that if something goes sideways we have someone covering or someone who could understand 50% of the job.
- (Hecky) I think when Donna reaches out and says that she's working, you know, 15 hours a day 7 days a week. That's not that's not good. Like that's not That's not a good situation to be in. I think that we can help her get out of that situation.
- (Cindy) One thing that stuck out for me is just that that everyone I don't personally have her as a text message. And nor would I expect her to answer text message, but that shouldn't be the way that people are communicating with her, especially since it's likely her personal phone. policies need to be put in that say, you know, if you're going to communicate with the registrar or the schedule, or if this is the direction that we go forward.
- (Josh) Anybody on the executive, you going to, you know, we all sign a paper saying that code of confidentiality not to spread any meeting information. Or what goes on behind closed doors. You open that up and text, you know, stuff like that or does everything run through email, right? That'd be a question to throw out, right?
- (Hecky) Yeah, I agree that. The problem is is that Donna actually gives out her cell phone, number two teams and and ask them to text her. So I do agree with that. I mean, if you get all your number, I mean get ready for text messages.
- (Brad) I thought a landline at one time for whether it was the scheduler or register that they could have. But I think that was removed if I remember correctly, but this was removed?
- (Brad) Donna's good at doing the being the register. She, she has a lot inside tribal knowledge. So why not let her excel at what she's good at and we find, you know, try to fill that Gap.
- (Donna)We don't we don't have any money to pay what we pay Donna and then to pay somebody else.
- (Katie) If the roles are split then we should look at when transition happens re-evaluating salary. This would open up some money for a new scheduler.
- (Cindy) I'm just curious cuz of our tracking and quoting and all of this stuff. Like, I know that she is working over and above and doing, you know, her due diligence with us. And that amount. Is there. An hourly like, is she logging her hours at any given week when she's on when she's working how that works.
- (Katie) That's how these positions had been set up, previously, and she had an agreement at some point that it was just going to be a salary. And she wasn't going to track her hours.

- (Katie) perhaps if she had set office hours and that's when she's working and doing the register stuff for us. And she doesn't have to reply to text message at 11 at night.
- (Nadia) And I like, I like the idea. I do like the idea of beat. These are the office hours. This is when you reach somebody, however, I feel like as an executive, it would only work. If one of us as a volunteer and we've all received those messages in the, you know, middle of the night or early in the morning, or a random Sunday, or random Saturday that we do need to respond and do something.
- (Nadia)It would be really helpful that somebody else knows like right, you know what I mean? Like, we depend on that person. I don't know how many people have message, Donna, but it's a lot of people and so we actually we don't even respect those type of hours for her because we need answers, right? Or there's no rest.
- (Cindy) If you looked at it as like, an emergency on call, and you did a rotation of some sort, what would that look like?
- (Hecky) Limiting hours. I'm not a huge fan on it because I think there's a time when especially in tryouts in the beginning of the year. He played questions and answers right away. We don't have time or days to be waiting, but I think it would be set hours maybe once the season is running with the right.
- (Mike S) We want to definitely tell Donna to knock you about her cell phone number. I think maybe to the executive team, so we can return an emergency, but like to be giving her phone number to, you know, coaches and players, and parents are probably as a mistake.
- (Mike S) I also don't like the hours thing because there are situations where we do need to be responsible. If the office is closed and those things are going to be resolved. But I agree with the telephone, not being something, she should stop
- (Mike S) I believe there's a number of email things of need to corrected as well.
- (Mike S) I'm going to I'm going to go to that and then I'll propose some recommendations. In terms of some changes. We should make around how I were communicating using the various email addresses. So my suggestion, my suggestion and maybe other people have is that I would like to see Donna because she's the only one.
- (Nadia) Looking to train somebody to be the ice scheduler. Ideally a volunteer. So it doesn't cost us anything. And then at that point when we actually have two people. We can split the roles in half, do what Katie said about having two people and what we pay her.
- (Nadia) Donna will actually have to be the person that trains the person as well, right?
  So, be great if she could train somebody to understand know what they're doing
- (Mike S) If we're looking for someone, my wife Catherine will do it, she's more than happy to help out and, and get involved.
- (Mike S) We're adding a volunteer. I don't think we have to do anything from a board perspective because this is an outside volunteer who's not coming into the board. So there should be nothing we need to do.

VOLUENTEERS

- (Nadia) Currently there is quite a few executive members that are overwhelmingly. Devoting a lots and lots of time to the association, many tasks. So although very thankful for that time. I know that there was some that sometime some rules and executive like, directors or some BP positions that, you know, that night like almost like their position is done because it is kind of Depending on the season, it gets done kind of thing. Or it's not something that takes a tremendous amount of time, Etc. So I just really wanted to extend it out there. If there was anybody open to taking on a new task for at least assisting some of the executive members with the bigger role.
- Those that offered to help are Luke B, Aaron H, Cindy H
- (Nathan) So part of all this do is we need to make sure we talked about this at the meeting. The other night with Danna is to get at least the officers access to do a HCR.
- (Donna) Right now, Brad like Nadia, Nathan, Katie, and myself a back so I can add Chris to.
- (Nadia) We actually have a volunteer that you can train for scheduling. I don't know what it entails but about 10, to 15 hours, you know, at least set some time to be able to do. You could actually do it physically while you're doing it, even have that person with you right in the sense of that. However, it works for you. That train the person on everything that entails with the scheduling so that person can be contacted or to do everything that I guess.
- (Donna) I was planning on Friday.
- (Nathan) Okay, Friday, could you post that? Cuz this is the last week prior to the vaccination that people have to show.
- (Donna) I was going to be there from 9 till in the evening.
- (Nathan) So Donna, you have a handle right now and where we're at in terms of reporting vaccination.
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### TRI COUNTY CHAMPIONSHIP WEEKEND FOR U13

- (Nathan) So the only other thing that we want to discuss and not going to let Nathan take over, is the Tri-County Champion weekend for the U13. That. So the Mike Brito, the U13 coach expressed interest for us to host this Tri-County Championship weekend. They got a pretty solid team. And so what that means is March 25th and 26th.
- (Nathan) Woolwich would host single A championship teams, basically, or Tri-County
- I think basically we just need to have the right volunteers around, it's not going to cost us anything. We just need volunteer time and it's only beneficial.
- (Cindy) Is there ways that the that we can as an association make money on like in with other stuff that's happening in the facility or they they take over the hallways in terms of like the extras and all of that stuff.
- (Nathan) I mean in talking to the facility's about the current tournament coming up me and they're thrilled that. We're bringing these people in. So again, I don't see a drawback for sure. people of tournaments, and since this is the new, A new way that they're doing it.

• Voted unanimously to move forward with tournament.

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#### FINANCIAL MEETINGS

- Start booking regular financial updates with some information about the following areas.
- What are our registrations numbers like compared to 2019?
- Where are our sponsorship numbers currently sitting?
- What were our sponsorship numbers compared to 2019?

#### **SPONSORSHIPS**

- (Donna) Pro Hockey Life has agreed to sponsor us. So I'm I'm picking up the skate, cut the cards for the S5, free skate sharpening from Pro Hockey Life, for every member. So I'll bring that to the office on Friday. And I just sent Mike the announcement that they've asked us to send it to our members. And they're going to give us \$500 cash and a sponsorship.
- (Donna) Part of the written agreement is that their logo is posted to the website and we do 5 email blasts.
- (Brad) We also need to remove the logos from the website for those who no longer sponsor.
- (Mike S) Kevin and Brad if you can summarize what we are suppose to do with all of the sponsors when it comes to the website and such.
- (Brad) I'm kind of helping Kevin trying to get some new sponsors that I just want to see where we're at. I just make sure I'm not doubling up on people.
- (Brad) A list of those who have and haven't paid, and those who have possibly backed out.
- (Katie) Is unsure of who has backed out or not, Kevin would only send me something when something was firmed up and signed. But will send a list of who has all agreed.

### COVID UPDATES

- (Nadia) We currently have two cases, I think that I think was addressed very well. We do have to report to the OMHA, and that is very easy for me to do.
- (Nadia) Unfortunately, the two cases that we have is actually in the unvaccinated age group. Which is unfortunately because that is the one we have to react to. We remove the ice times for that isolation period.
- (Nadia) it's been isolated like one individual and no other Players are so it's not something that's happening at hockey, this sounds to be this out in the community.
- (Cindy) I know who to contact within the association, but to coaches and managers know the steps and the procedures?
- (Nathan) It's in our safety plan and that has been communicated out so just a reminder about page 79.

- (Cindy) suggestion for all managers to have on their phones, like right there, ready to send a public health, the first last name, and Direct phone number so that it's not on someone's computer, so that they can from their phone, from their smart device. Send it to Public House ASAP. Because I ended up having to spend Sunday afternoon Gathering, everyone's phone numbers from my phone, from the spreadsheet, the executive spreadsheets that we were sent and I didn't have some phone numbers in that registration. So I had to do some hunting on my own and so I would advise that that they have that ready to go, a picture of it or something.
- (Katie) The only thing that you have to make sure that they are aware, that they're going to take off a child's name, if they're not at that practice or game.

### 10. Adjourned

Time – 8:16pm

### 11. Appendices

#### 11.1. Appendix A - Financial Statements

11.1.1. Financial Statements up to Previous Month

3:27 PM	Woolw	ich Minor Hockey		
10/22/21	Profit & Loss Budget vs. Actual			
Accrual Basis	April 2019 ti	hrough September 2021		
	Apr '19 - Sep 21	Budget	\$ Over Budget	
Ordinary Income/Expense				

	Apr '19 - Sep 21	Budget	\$ Over Budget	% of Budget
rdinary Income/Expense				
Income				
4 on 4	40,642.00	37,500.00	3,142.00	108.4
Board Revenu	0.00	0.00	0.00	0.0
Development Fees Income	28,346.09	18,085.00	10,261.09	156.7
Elimination Dance Income	328.22	1,050.00	-721.78	31.3
Fundraising				
Cash Calender Fundraising	28,535.00	41,796.00	-13,261.00	68.3%
Fundraising - Other	50.00	0.00	50.00	100.0%
Total Fundraising	28,585.00	41,796.00	-13,211.00	68.4
Misc Income	970.00	1,825.00	-855.00	53.2
OHF Tournament	632.95			
Registration	742,136.30	857,890.00	-115,753.70	86.5
Representative Fees	95,585.00	171,460.00	-75,875.00	55.7
Sales-Clothing	0.00	1,500.00	-1,500.00	0.0
Select Fees	16,000.00	32,000.00	-16,000.00	50.0
Sponsorship Revenue				
IP Jersey Sponsorship	0.00	3,000.00	-3,000.00	0.0%
Spirit Wear Sponsorship	0.00	900.00	-900.00	0.0%
Sponsorship Revenue - Other	36,696.67	50,395.00	-13,698.33	72.8%
Total Sponsorship Revenue	36,696.67	54,295.00	-17,598.33	67.6
Tournament Fees Paid back	35,944.00	45,000.00	-9,056.00	79.9
Try out Fee Select	2,605.00	3,600.00	-995.00	72.4
Try Out Fees	12,570.00	22,000.00	-9,430.00	57.1
Woolwich Cup	0.00	0.00	0.00	0.0
Woolwich Cup Tournament	33,212.00	28,000.00	5,212.00	118.6
Woolwich Weekend Tournament	8,550.00	9,108.48	-558.48	93.9
Total Income	1,082,803.23	1,325,109.48	-242,306.25	81.7
Gross Profit	1,082,803.23	1,325,109.48	-242,306.25	81.7
Expense				
4 on 4 tournament				
Ice	12,740.23	12,750.00	-9.77	99.9%
Pay Pal Fees	0.00	1,200.00	-1,200.00	0.0%
Ref Expenses	1,935.00	1,700.00	235.00	113.8%
Shirt Expense	6,351.54	12,500.00	-6,148.46	50.8%
Time Keepers	914.00	840.00	74.00	108.8%
4 on 4 tournament - Other	-20.00	0.00	-20.00	100.0%
Total 4 on 4 tournament	21,920.77	28,990.00	-7,069.23	75.6

3:27 PM	Woolwich Minor Hockey	
10/22/21	Profit & Loss Budget vs. Actual	
Accrual Basis	April 2019 through September 2021	

	Apr '19 - Sep 21	Budget	\$ Over Budget	% of Budget	
Accounting Fees	0.00	1.750.00	-1.750.00		0.09
Advertising and Promotion	0.00	500.00	-500.00		0.09
Bank Service Charges	2.689.86	1,129.00	1,560,86		238.39
Cash Calendar Fundraising	19,200.00	30,146.00	-10,946,00		63.7
Coaches Clinic	1,749,58	5,466,00	-3.716.42		32.0
Coaches Dinner	0.00	4,000.00	-4.000.00		0.0
Computer and Internet Expenses	0.00	0.00	0.00		0.0
Concussion testing	1,515.00	2,138.00	-623.00		70.9
Development Fees					
<b>Development Instruction - Power</b>	13,975.00	7.000.00	6,975.00	199.6%	
Goalie Development	1,750.00	4,000,00	-2.250.00	43.8%	
Ice	2,558.38	8,400.00	-5,841.62	30.5%	
Instruction	0.00	7.000.00	-7,000.00	0.0%	
Development Fees - Other	2,245.00	0.00	2,245.00	100.0%	
Total Development Fees	20,528.38	26,400.00	-5,871.62		77.8
Electronic Game Sheets					
Annual Fee	0.00	0.00	0.00	0.0%	
Equipment	687.09	1,509.00	-821.91	45.5%	
Game Fees Cost	0.00	750.00	-750.00	0.0%	
Electronic Game Sheets - Other	546.92	809.25	-262.33	67.6%	
Total Electronic Game Sheets	1,234.01	3,068.25	-1,834.24		40.2
Entry Fees	7,530.62	10,205.00	-2,674.38		73.8
Equipment					
Shirt Expense					
IP Jerseys	2,743.66	8,332.00	-5,588.34	32.9%	
Shirt Expense - Other	9,634.04	10,000.00	-365.96	96.3%	
Total Shirt Expense	12,377.70	18,332.00	-5,954.30	67.5%	
Sock Expense	14,683.60	15.000.00	-316.40	97.9%	
Equipment - Other	1,927.66	13,745.00	-11,817.34	14.0%	
Total Equipment	28,988.96	47,077.00	-18,088.04		61.6
Executive Travel Expense	113.00	1,596.00	-1,483.00		7.19
Hockey Banquet Expense	0.00	0.00	0.00		0.0

3:27 PM
10/22/21
Accrual Basis

3:27 PM 10/22/21 Accrual Basis Woolwich Minor Hockey Profit & Loss Budget vs. Actual April 2019 through September 2021

	Apr '19 - Sep 21	Budget	\$ Over Budget	% of Budget
Ice costs				
December	56.331.02			
Development	1,500.00			
February	53,467.90			
January	46,757.76			
March	35,606.02			
November	66,037.32			
October	98,455,58			
September	70,184.05			
Ice costs - Other	0.00	810,598.00	-810,598.00	0.0%
Total Ice costs	428,339.65	810,598.00	-382,258.35	52
Ice Scheduler	16,755.92	23,304.50	-6,548.58	71
Insurance Expense	69,372.63	87,985.00	-18,612.37	78
Interest Expense	0.00	750.00	-750.00	(
Internet Services & Website	3,808.10	1,862.00	1,946.10	204
Junior Sugar Kings Expense	0.00	0.00	0.00	(
Misc Expense	541.73	595.00	-53.27	91
Office Manager	18,023.06	22,937.50	-4,914.44	78
Office Manager Assistant	540.00	459.00	81.00	117
Office Rent Expense	2,494.21	5,194.00	-2,699.79	48
Office Supplies	1,852.79	2,419.00	-566.21	76
OHF Tournament Expenses	632.95			
Playdown fees	0.00	1,500.00	-1,500.00	(
Professional Fees	0.00	0.00	0.00	C
Referee Expense				
April	691.00			
December	5,159.00			
February	8,679.00			
January	6,378.00			
March	915.00			
November	9,598.00			
October	6.977.00			
September	3,121.00			
Referee Expense - Other	0.00	82,257.25	-82,257.25	0.0%
Total Referee Expense	41,518.00	82,257.25	-40,739.25	50
Registration refunds & NSF cheq	0.00	0.00	0.00	c
Rent Expense	0.00	0.00	0.00	C
Repairs and Maintenance	0.00	0.00	0.00	

#### Woolwich Minor Hockey Profit & Loss Budget vs. Actual April 2019 through September 2021

	Apr '19 - Sep 21	Budget	\$ Over Budget	% of Budget
Timekeepers Expense				
December	1,263.00			
February	1,841.00			
January	1,668.00			
March	502.00			
May	44.00	0.00	44.00	100.0%
November	1,660.00			
October	1,509.00			
September	618.00			
Timekeepers Expense - Other	0.00	16,275.25	-16,275.25	0.0%
Total Timekeepers Expense	9,105.00	16,275.25	-7,170.25	55.9
Tournament Fees Paid	43,249.00	44,000.00	-751.00	98.3
Trophies	1,371.54	8,148.00	-6,776.46	16.8
Try Outs				
Body Checking Clinics	300.00	600.00	-300.00	50.0%
Ice Costs	6,862.73	2,400.00	4,462.73	285.9%
Pay Pal Fees	0.00	450.00	-450.00	0.0%
Refs	0.00	4,000.00	-4,000.00	0.0%
Timekeepers	0.00	520.00	-520.00	0.0%
Try Outs - Other	0.00	450.00	-450.00	0.0%
Total Try Outs	7,162.73	8,420.00	-1,257.27	85.1
Woolwich Cup Expenses				
Ice Cost	10,725.73			
Misc Expenses	5,964.46			
Refs	2,712.00			
Timekeepers	1,260.00			
Woolwich Cup Expenses - Other	0.00	15,000.00	-15,000.00	0.0%
Total Woolwich Cup Expenses	20,662.19	15,000.00	5,662.19	137.7
Woolwich Weekend				
Ice Cost	2,980.53			
Miscellaneous	3,972.60			
Referees	1,022.00			
Timekeeps	330.00			
Woolwich Weekend - Other	0.00	7,582.49	-7,582.49	0.0%
Total Woolwich Weekend	8,305.13	7,582.49	722.64	109.5
Total Expense	779,204.81	1,301,752.24	-522,547.43	59.9
Net Ordinary Income	303,598.42	23,357.24	280,241.18	1,299.8
Net Income	303,598.42	23,357.24	280,241.18	1,299.8